

SUBTYPE

PO Not Filled

A **PO not filled** chargeback is issued when you ship **fewer units than confirmed** in your purchase order. The shipment quantity on your ASN and invoice must match the confirmed PO quantity.

OVERVIEW



WHAT TRIGGERS THIS CHARGEBACK

This chargeback is triggered when the **shipped quantity** on your ASN or invoice is less than the quantity confirmed in your purchase order. The factor assessed is **ship quantity**.

Never ship more or less than the original purchase order quantity without prior confirmation from Amazon.

PENALTY

5%

of COGS on chargeback qty

COMPLIANCE REQUIRED

≤5%

12-week avg defect rate



EXCEPTIONS

- No chargeback if the shortage was caused by an **Amazon fulfillment center error** confirmed in writing.
- Chargebacks will be **automatically waived** for a given week (Monday to Sunday) if the previous **12-week average "in full delivery" defect is 5% or less**.



HOW TO AVOID THIS CHARGEBACK

- Never **ship more or less** than the original purchase order quantity.
- Review and confirm** purchase orders within 24 hours of receipt.
- Only confirm quantities you **can actually ship** — do not over-confirm.
- Maintain **accurate inventory levels** to avoid shortfalls at pick time.
- Submit ASNs promptly** and keep documentation of all PO confirmations and changes.

REQUIRED DOCUMENTS FOR DISPUTE



REQUIRED DOCUMENTATION

Include all of the following when disputing this chargeback:

1

Purchase Order Confirmation

Screenshot of the confirmed PO in Vendor Central showing the agreed quantity.

2

ASN

Advance Shipment Notification showing the shipped quantity matching the PO.

3

Invoice for the PO-ASIN

Invoice submitted for the relevant PO and ASIN confirming the billed quantity.

4

BOL / POD Files

Bill of Lading or Proof of Delivery confirming the quantity shipped and received.

RATE CARD

CHARGEBACK TYPE	SHIPMENT MODE	RATE	QUANTITY BASIS	COMPLIANCE REQUIRED
In Full Delivery — PO Not Filled	All modes	5% of COGS	Ship quantity	≤5% defect (12-wk avg)

DISPUTE EVIDENCE EXAMPLES

Approved submission

APPROVED

Vendor Central — Order Portal

A

Amazon Vendor Central

vendor-orders@amazon.com

PO Fulfillment Confirmation — Quantities Matched

To: vendor-fulfillment@yourcompany.com

Jan 8, 2026, 9:14 AM

Purchase Order — Shipment Summary

PO Number:

PO-20260107-551

Ordered Qty:

240 units

Shipped Qty (ASN):

240 units

Invoice Qty:

240 units

BOL Number:

BOL-20260108-774

Status:

FULFILLED — quantities match

Submission Time:

Jan 8, 2026 — 9:14 AM

✓ Shipped qty matches confirmed PO quantity

- ✓ ASN and invoice quantities match the confirmed PO — no shortfall detected.
- ✓ BOL confirms full shipment quantity was tendered to carrier on time.

Denied submission

DENIED

Vendor Central — Order Portal

A

Amazon Vendor Central

vendor-orders@amazon.com

PO Fulfillment Alert — Short Shipment Detected

To: vendor-fulfillment@yourcompany.com

Feb 3, 2026, 4:32 PM

Purchase Order — Shipment Summary

PO Number:

PO-20260201-882

Ordered Qty:

300 units

Shipped Qty (ASN):

190 units

Shortfall:

110 units (36% short)

Invoice Qty:

190 units

BOL Number:

BOL-20260203-221

Status:

SHORT SHIPMENT — chargeback triggered

✗ Shipped fewer units than confirmed PO quantity

- ✗ ASN shows **190 units shipped** against a confirmed PO of 300 — 110 unit shortfall.
- ✗ No documentation provided to explain the shortage — chargeback applied.

